LAWAD
TRADING CO.LTD

BUSINESS PROFILE

HOSPITALITY FOOD SUPPLY

TANZANIA



QUALITY FOOD PRODUCTS

RELIABLE SUPPLY PARTNER

FOR HOSPITALITY BUSINESSES

PROUDLY TANZANIA



COMPANY OVERVIEW

Built around the needs of professional kitchens.

LAWAD TRADING COMPANY LIMITED is a business-to-business food supplier focused on serving hospitality and food-service operations with essential products, commercial quantities and organised procurement support.

Who We Are

LAWAD supports businesses that need dependable access to fresh, dry, chilled and packaged food products. Customers can send their requirements across multiple categories and receive an organised quotation based on quantities, specifications, destination and schedule.

Our Role

We help reduce the complexity of food procurement by allowing hospitality businesses to coordinate multiple categories through one supply partner instead of managing every requirement separately.

COMPANY SNAPSHOT

- Hospitality-focused food supply.
- Multiple product categories.
- Delivery arranged around confirmed orders.
- Business and bulk quantities.
- One-time and recurring supply.
- Monthly account arrangements may be available to approved customers.

Positioning: LAWAD is designed for hotels and professional food-service businesses that require structured, repeatable procurement rather than casual retail purchasing.

PURPOSE & MARKET

Serving businesses where food supply is part of daily operations.

OUR MISSION

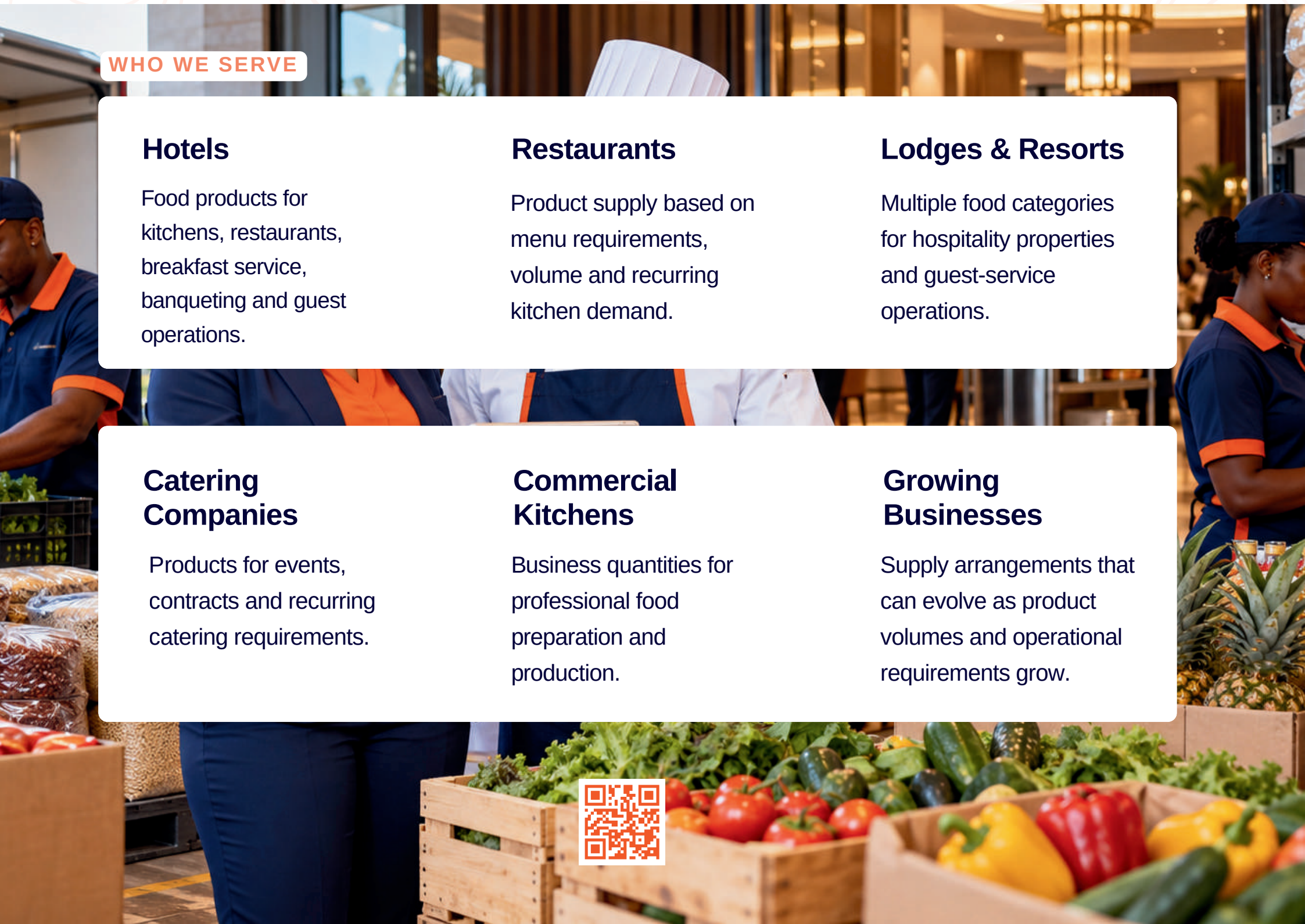
Make food procurement simpler for hospitality businesses.

Support professional kitchens with organised sourcing, clear quotation processes and supply arrangements built around real operational needs.

OUR VISION

Become a trusted supply partner for growing businesses.

Build long-term commercial relationships through practical supply solutions, reliable communication and consistent service.



WHO WE SERVE

Hotels

Food products for kitchens, restaurants, breakfast service, banqueting and guest operations.

Restaurants

Product supply based on menu requirements, volume and recurring kitchen demand.

Lodges & Resorts

Multiple food categories for hospitality properties and guest-service operations.

Catering Companies

Products for events, contracts and recurring catering requirements.

Commercial Kitchens

Business quantities for professional food preparation and production.

Growing Businesses

Supply arrangements that can evolve as product volumes and operational requirements grow.



PRODUCT PORTFOLIO

Essential food categories from one supplier.

Customers can request one category or combine several categories in the same procurement list or quotation request.



Fresh Produce

Vegetables, fruits, herbs, salad produce, roots, tubers and seasonal produce.



Dry Goods

Rice, grains, flour, sugar, pulses, legumes, spices, seasonings and packaged foods.



Meat & Poultry

Beef, poultry and selected meat products and cuts according to requirements.



Dairy Products

Milk, yoghurt, cheese, butter, cream, eggs and related dairy requirements.



Beverages

Drinking water, juices, soft drinks, tea, coffee, syrups and mixers.



Breakfast & Bakery

Bread, rolls, pastries, cereals, spreads, bakery ingredients, cakes and desserts.

Need something not listed? Customers may include additional food items in their request. LAWAD can review availability, sourcing options, preferred brands, pack sizes and acceptable alternatives.

WHY CHOOSE LAWAD

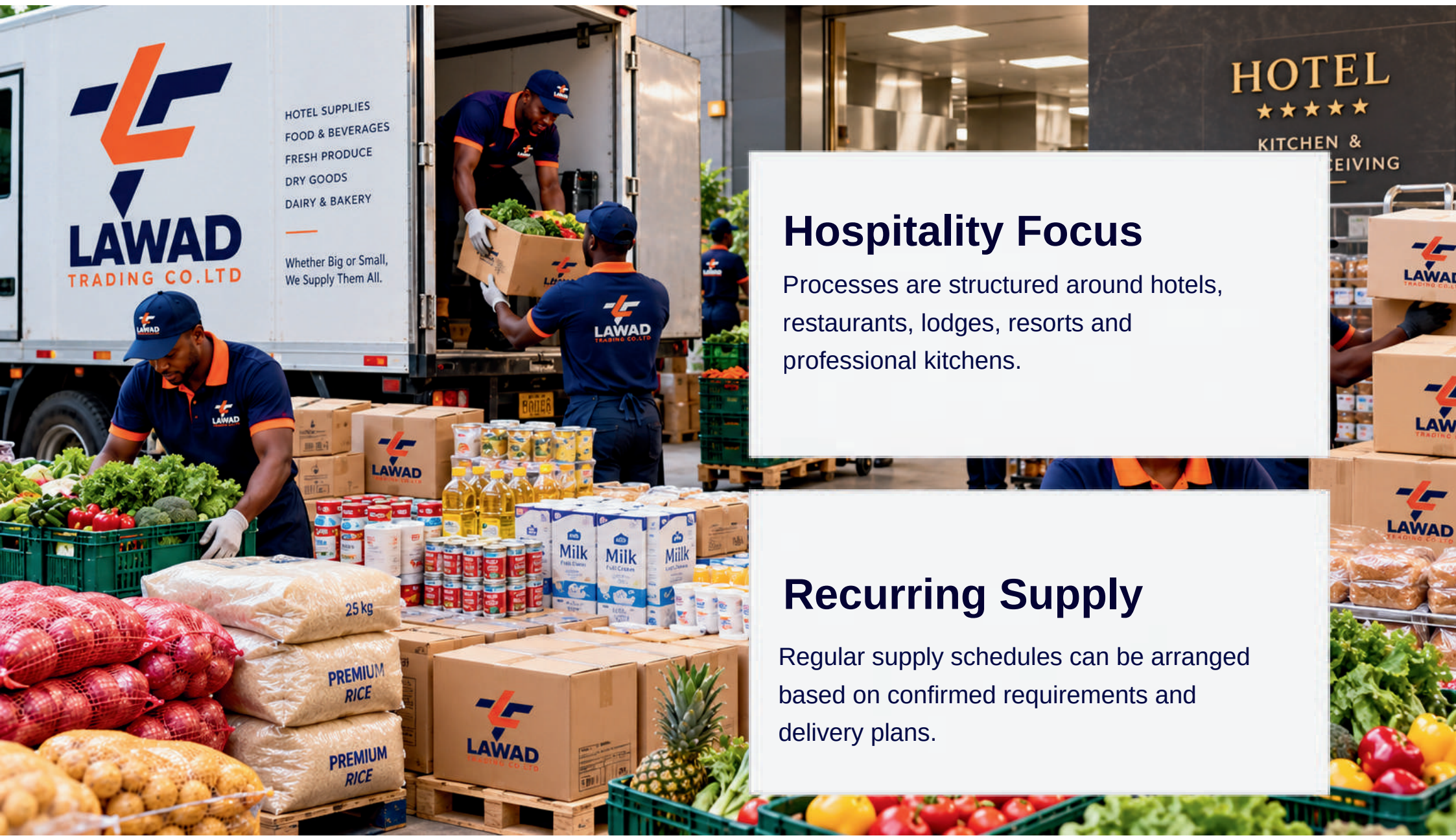
Supply capacity for hotels big and small.

LAWAD maintains enough stock capacity to serve both smaller hotels and larger hospitality operations, including routine kitchen requirements and larger-volume orders.

STOCK CAPACITY

READY

Supply can be organised around the quantity a property actually needs, from ongoing day-to-day requirements to larger procurement volumes.



Hospitality Focus

Processes are structured around hotels, restaurants, lodges, resorts and professional kitchens.

Recurring Supply

Regular supply schedules can be arranged based on confirmed requirements and delivery plans.

CLARITY

Clear Requirements

Products, quantities, units and specifications are reviewed before supply.

FLEXIBILITY

Brand & Pack Preferences

Customers can state preferred brands, pack sizes and acceptable alternatives.

COMMERCIAL

Business Accounts

Monthly account arrangements may be available to approved recurring customers.

HOSPITALITY RELATIONSHIPS

Hotels working with LAWAD.

LAWAD works with recognised hospitality businesses and supports the food-supply requirements of professional hotel operations.

Johari Rotana Dar Es Salaam

SEA CLIFF HOTEL DAR ES SALAAM

HYATT REGENCY

SERENA HOTELS
HOTELS • RESORTS • SAFARI LODGES • CAMPS

RAMADA BY WYNDHAM

HOTEL SLIPWAY

Understanding hotel procurement.

Hotel purchasing teams often manage multiple outlets, meal periods, events and service areas. LAWAD's model allows buyers to communicate product requirements in a structured way and combine several categories into one procurement request.

Procurement approach: A hotel can send LAWAD an existing purchasing list with quantities, units, preferred brands, specifications and delivery requirements for review and quotation.

HOW WE WORK

A simple path from requirement to supply.

LAWAD's procurement process starts with clear requirements and moves through quotation, confirmation, preparation and delivery.



WHAT TO INCLUDE

- Product name and category
- Required quantity and unit
- Preferred brand or specification
- Pack size where important
- Delivery location and required date
- One-time or recurring supply frequency

WHY THIS MATTERS

Better information supports better procurement.

Clear requirements help LAWAD evaluate availability, sourcing, quotation and delivery more efficiently, especially when a hotel is purchasing across multiple food categories.

LAWAD
TRADING CO.LTD

QUALITY SUPPLY
RELIABLE DELIVERY
STRONGER
HOSPITALITY

Delivery & Recurring Supply

Scheduled hotel deliveries and consistent stock support for daily operations.

Scheduled Deliveries

On-time deliveries as per your schedule.

Recurring Supply Plans

Tailored supply plans for continuous support.

Reliable Stock Flow

Consistent availability of essential products.

Hospitality-Focused Support

Quality products and responsive service for your hotel operations.



YOUR TRUSTED PARTNER
IN HOSPITALITY SUPPLY.

Delivery & Recurring Supply

On-time delivery and consistent supply to keep your hotel fully stocked, every day. LAWAD supports both individual orders and longer-term supply relationships.

On-Time Delivery

Reliable and scheduled deliveries.

Consistent Supply

Your essential products, always in stock.

Long-Term Partnership

Flexible options for recurring supply.

How It Works

A simple, reliable process to keep your hotel supplied and running smoothly.

1

Business Details

We understand your hotel's requirements and purchasing contact.

2

Product List

We prepare your products, quantities, brands and specifications.

3

Delivery Needs

We confirm delivery location, required dates and supply frequency.

4

Commercial Terms

We agree on payment arrangements and account requirements where applicable.

MONTHLY ACCOUNTS

Structured purchasing for approved customers.

Where approved, customers may receive agreed account terms that support recurring procurement and periodic supply, rather than treating every delivery as a separate purchasing relationship.



Account arrangements may include:

- Agreed commercial terms
- Recurring delivery schedules
- Ongoing product requirements
- Supply and order records
- Periodic account settlement

Commercial principle: The exact products, pricing, delivery schedule and payment arrangement are confirmed for each customer based on the agreed supply requirements.

CONTACT LAWAD

Let’s talk about your hotel supply needs.

LAWAD supports hotels, restaurants, lodges, resorts and commercial kitchens across Tanzania. We are ready to receive your enquiries, quotation requests and procurement lists.

Contact LAWAD

Phone	+255 741 112 113
Phone	+255 739 112 113
Email	info@lawadtrading.com
Website	www.lawadtrading.com

SEND THESE DETAILS

- Company / hotel name
- Contact person
- Products required
- Quantities and units
- Preferred brands / pack sizes
- Delivery location
- Required delivery date or frequency

What happens next

We make the process simple and efficient, so you can get the products you need, faster.

1

Share your request

Send us your enquiry, procurement list or specific requirements.

2

We review your needs

Our team checks your requirements and may get in touch for any additional details.

3

We prepare your quotation

You'll receive a clear and competitive quotation, with product options and delivery information.

LAWAD TRADING COMPANY LIMITED

Hospitality Food Supply | Tanzania